

FOR IMMEDIATE RELEASE:

# Steady sales and diminished listings characterize 2017 for the Metro Vancouver housing market

**VANCOUVER, BC – January 3, 2018** – After reaching record levels in 2015 and 2016, Metro Vancouver\* home sales returned to more historically normal levels in 2017. Home listings, on the other hand, came in several thousand units below typical activity.

The Real Estate Board of Greater Vancouver (REBGV) reports that sales of detached, attached and apartment properties reached 35,993 on the Multiple Listing Service® (MLS®) in 2017, a 9.9 per cent decrease from the 39,943 sales recorded in 2016, and a 15 per cent decrease over the 42,326 residential sales in 2015.

Last year's sales total was, however, 9.7 per cent above the 10-year sales average.

"It was a steady year for home sales across the region, led by condominium and townhome activity, and a quieter year for home listings," Jill Oudil, REBGV president said. "Metro Vancouver home sales were the third highest we've seen in the past ten years while the home listings total was the second lowest on record for the same period."

Home listings in Metro Vancouver reached 54,655 in 2017. This is a 5.1 per cent decrease compared to the 57,596 homes listed in 2016 and a 4.5 per cent decrease compared to the 57,249 homes listed in 2015.

Last year's listings total was 4.4 per cent below the 10-year listings average.

"Market activity differed considerably this year based on property type," Oudil said. "Competition was intense in the condominium and townhome markets, with multiple offer situations becoming commonplace. The detached home market operated in a more balanced state, giving home buyers more selection to choose from and more time to make decisions."

The MLS® HPI composite benchmark price for all residential properties in Metro Vancouver ends the year at \$1,050,300. This is up 15.9 per cent compared to December 2016.

The benchmark price of condominiums increased 25.9 per cent in the region last year. Townhomes increased 18.5 per cent and detached homes increased 7.9 per cent.

"Strong economic growth, low interest rates, declining unemployment, increasing wages and a growing population all helped boost home buyer demand in our region last year," Oudil said.

#### **December summary**

Sales of detached, attached, and apartment properties totalled 2,016 in the region in December 2017, a 17.6 per cent increase from the 1,714 sales recorded in December 2016 and a 27.9 per cent decrease compared to November 2017 when 2,795 homes sold.

Last month's sales were 7.5 per cent above the 10-year sales average for the month.

"As we move into 2018, REALTORS® are working with their clients to help them understand how changing interest rates and the federal government's new mortgage qualifications could affect their purchasing power," Oudil said. "Only time will tell what impact these rules will have on the market.

"Home buyers today should get pre-approved before making an offer to ensure that your home buying goals align with your financial situation," Oudil said.

There were 1,891 residential homes newly listed for sale in December 2017. This represents a 44.1 per cent increase compared to the 1,312 homes listed in December 2016 and a 54 per cent decrease compared to November 2017 when 4,109 properties were listed.

The total number of homes currently listed for sale on the MLS® in Metro Vancouver is 6,958, a 9.7 per cent increase compared to December 2016 (6,345) and a 20.5 per cent decrease compared to November 2017 (8,747).

The sales-to-active listings ratio for December 2017 is 29 per cent. By property type, the ratio is 14.4 per cent for detached homes, 38.8 per cent for townhomes, and 59.6 per cent for condominiums.

Generally, analysts say that downward pressure on home prices occurs when the ratio dips below the 12 per cent mark for a sustained period, while home prices often experience upward pressure when it surpasses 20 per cent over several months.

Sales of detached properties in December 2017 reached 617, a 14 per cent increase from the 541 detached sales recorded in December 2016. The benchmark price for a detached home in the region is \$1,605,800. This represents a 7.9 per cent increase compared to December 2016.

Sales of apartment homes reached 1,028 in December 2017, a 12.3 per cent increase compared to the 915 sales in December 2016. The benchmark price of an apartment in the region is \$655,400. This represents a 25.9 per cent increase compared to December 2016.

Attached (or townhome) property sales in December 2017 totalled 371, a 43.8 per cent increase compared to the 258 sales in December 2016. The benchmark price of an attached home in the region is \$803,700. This represents an 18.5 per cent increase compared to December 2016.

\*Editor's Note: Areas covered by the Real Estate Board of Greater Vancouver include: Whistler, Sunshine Coast, Squamish, West Vancouver, North Vancouver, Vancouver, Burnaby, New Westminster, Richmond, Port Moody, Port Coquitlam, Coquitlam, Pitt Meadows, Maple Ridge, and South Delta.

The Real Estate Board of Greater Vancouver is an association representing more than 14,000 REALTORS® and their companies. The Board provides a variety of member services, including the Multiple Listing Service®. For more information on real estate, statistics, and buying or selling a home, contact a local REALTOR® or visit **www.rebgv.org**.

For more information please contact:

**Craig Munn** Manager, Communication Real Estate Board of Greater Vancouver 604.730.3146 cmunn@rebgv.org





### MLS' HOME PRICE INDEX

#### December 2017

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Property Type	Area	Benchmark Price	Price Index	1 Month Change %	3 Month Change %	6 Month Change %	1 Year Change %	3 Year Change %	5 Year Change %	10 Year Change %
Residential / Composite	Lower Mainland	\$952,400	268.7	0.7%	1.7%	6.3%	17.3%	66.2%	77.2%	87.8%
	Greater Vancouver	\$1,050,300	274.6	0.3%	1.3%	5.2%	15.9%	62.9%	76.1%	90.7%
	Bowen Island	\$953,900	206.8	-1.5%	-0.6%	6.9%	15.7%	61.8%	70.3%	52.1%
	Burnaby East	\$962,400	267.7	1.1%	1.1%	4.9%	15.2%	60.9%	74.4%	86.0%
	Burnaby North	\$905,400	273.4	1.3%	2.2%	5.8%	16.8%	63.6%	79.6%	91.1%
	Burnaby South	\$1,009,400	285.1	0.7%	1.2%	5.4%	16.3%	64.5%	79.3%	100.6%
	Coquitlam	\$925,800	274.6	0.8%	2.3%	7.1%	21.6%	71.4%	85.8%	94.6%
	Ladner	\$876,100	245.9	0.4%	2.5%	6.2%	9.9%	55.2%	68.2%	78.8%
	Maple Ridge	\$691,700	232.6	0.8%	2.7%	9.6%	20.8%	72.7%	72.4%	68.8%
	New Westminster	\$667,400	286.1	1.8%	2.8%	10.9%	25.4%	74.5%	85.5%	92.1%
	North Vancouver	\$1,091,200	245.2	-0.9%	-0.3%	2.5%	12.1%	56.1%	71.9%	77.2%
	Pitt Meadows	\$688,400	251.8	1.3%	3.2%	11.6%	23.6%	72.2%	79.1%	79.0%
	Port Coquitlam	\$733,700	258.8	0.3%	2.5%	7.1%	23.9%	72.5%	81.4%	80.0%
	Port Moody	\$923,300	255.2	1.0%	3.2%	8.9%	20.7%	69.5%	84.0%	81.6%
	Richmond	\$1,004,100	293.2	2.1%	2.4%	5.9%	15.4%	66.0%	77.1%	105.6%
	Squamish	\$812,800	260.2	-0.7%	2.4%	13.0%	23.2%	94.0%	113.1%	101.2%
	Sunshine Coast	\$583,100	204.3	-1.5%	-0.1%	4.7%	17.8%	65.6%	71.2%	49.8%
	Tsawwassen	\$1,010,600	253.8	-0.3%	1.4%	5.4%	9.3%	59.2%	70.9%	83.5%
	Vancouver East	\$1,089,100	318.9	0.0%	0.8%	4.1%	14.5%	64.8%	81.5%	114.5%
	Vancouver West	\$1,351,600	285.0	-0.7%	-0.3%	1.7%	12.6%	55.1%	72.9%	89.7%
	West Vancouver	\$2,604,500	280.0	-1.1%	-0.8%	-0.9%	5.8%	54.0%	71.9%	94.3%
	Whistler	\$956,500	210.3	-1.7%	2.8%	17.4%	23.4%	87.9%	103.4%	63.1%
Single Family Detached	Lower Mainland	\$1,321,700	280.4	0.1%	-0.4%	2.3%	10.0%	62.8%	77.8%	100.7%
	Greater Vancouver	\$1,605,800	295.1	-0.1%	-0.7%	1.1%	7.9%	59.5%	76.5%	108.4%
	Bowen Island	\$953,900	206.8	-1.5%	-0.6%	6.9%	15.7%	61.8%	70.3%	52.1%
	Burnaby East	\$1,293,300	289.2	2.1%	1.4%	2.6%	11.0%	64.1%	81.2%	106.7%
	Burnaby North	\$1,578,700	305.3	0.9%	-1.1%	0.3%	6.0%	57.2%	76.5%	115.5%
	Burnaby South	\$1,680,500	321.7	-0.3%	-2.8%	-2.3%	3.6%	59.7%	76.5%	131.4%
	Coquitlam	\$1,282,800	284.7	-0.1%	0.2%	2.1%	14.0%	66.5%	83.0%	105.4%
	Ladner	\$1,029,200	248.1	-0.6%	1.4%	5.5%	4.9%	55.5%	72.4%	83.6%
	Maple Ridge	\$827,000	235.6	1.5%	1.8%	6.6%	16.8%	73.1%	78.9%	74.5%
	New Westminster	\$1,159,300	289.2	1.7%	1.8%	3.0%	11.9%	65.7%	79.4%	106.1%
	North Vancouver	\$1,679,700	262.7	-1.1%	-1.9%	-0.6%	5.2%	59.7%	81.7%	92.6%
	Pitt Meadows	\$894,300	252.0	1.0%	0.2%	6.4%	16.2%	71.3%	80.4%	82.9%
	Port Coquitlam	\$995,800	265.5	-0.4%	0.0%	0.5%	17.4%	69.5%	79.4%	92.8%
	Port Moody	\$1,501,600	277.3	0.0%	0.3%	3.9%	11.1%	64.3%	83.4%	97.2%
	Richmond	\$1,692,500	339.9	1.3%	-0.1%	2.6%	7.1%	64.8%	78.4%	136.9%
	Squamish	\$1,015,900	259.3	0.3%	2.1%	7.2%	20.2%	85.1%	110.8%	102.7%
	Sunshine Coast	\$580,000	203.2	-1.5%	0.0%	4.8%	17.7%	65.3%	71.0%	49.1%
	Tsawwassen	\$1,281,800	276.0	-0.1%	1.0%	5.1%	8.2%	66.0%	81.5%	99.4%
	Vancouver East	\$1,559,900	344.8	-0.9%	-0.3%	1.7%	7.1%	60.9%	88.2%	141.6%
	Vancouver West	\$3,556,100	365.1	-0.5%	-2.7%	-2.0%	3.3%	52.8%	77.2%	132.0%
	West Vancouver	\$3,093,200	292.0	-1.7%	-1.4%	-1.1%	4.0%	53.0%	73.6%	102.4%
	Whistler	\$1,655,400	209.9	-2.1%	0.7%	5.6%	17.1%	68.5%	85.3%	63.5%

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In January 2005, the indexes are set to 100.

Townhome properties are similar to Attached properties, a category that was used in the previous MLSLink HPI, but do not included duplexes.

The above info is deemed reliable, but is not guaranteed. All dollar amounts in CDN.





## MLS' HOME PRICE INDEX \*

#### December 2017

REAL ESTATE BOARD

Property Type	Area	Benchmark Price	Price Index	1 Month Change %	3 Month Change %	6 Month Change %	1 Year Change %	3 Year Change %	5 Year Change %	10 Year Change %
Townhouse	Lower Mainland	\$677,300	244.8	0.5%	2.4%	8.5%	20.0%	65.5%	71.1%	75.2%
	Greater Vancouver	\$803,700	259.3	-0.2%	2.2%	7.8%	18.5%	63.7%	73.7%	85.0%
	Burnaby East	\$659,200	243.5	0.5%	3.6%	7.8%	21.1%	53.2%	62.3%	73.6%
	Burnaby North	\$728,200	271.8	2.3%	3.7%	5.8%	22.6%	60.8%	77.3%	87.8%
	Burnaby South	\$765,200	263.6	0.6%	2.3%	2.9%	14.2%	53.4%	69.4%	86.7%
	Coquitlam	\$662,600	243.1	0.7%	3.3%	7.3%	21.1%	62.0%	70.2%	76.8%
	Ladner	\$776,900	270.9	2.7%	4.6%	6.2%	21.3%	65.5%	73.5%	86.6%
	Maple Ridge	\$527,500	244.9	-1.0%	2.5%	11.9%	27.3%	76.1%	73.1%	73.9%
	New Westminster	\$693,700	274.3	1.7%	3.8%	8.3%	22.3%	61.2%	75.2%	92.8%
	North Vancouver	\$982,800	238.8	-0.1%	1.9%	4.7%	16.1%	58.6%	70.8%	78.3%
	Pitt Meadows	\$588,200	254.5	1.1%	2.7%	9.7%	23.1%	77.6%	81.9%	82.6%
	Port Coquitlam	\$632,700	238.7	-0.5%	-0.4%	7.0%	17.5%	65.6%	69.8%	68.0%
	Port Moody	\$629,100	212.6	1.4%	3.9%	7.6%	23.2%	46.2%	53.8%	50.7%
	Richmond	\$807,900	265.5	0.3%	0.8%	5.4%	13.4%	57.9%	66.9%	90.3%
	Squamish	\$843,400	306.4	-4.5%	4.8%	23.9%	29.9%	134.3%	150.9%	139.9%
	Tsawwassen	\$754,700	281.1	0.1%	2.3%	3.1%	21.4%	72.7%	74.3%	93.6%
	Vancouver East	\$879,200	288.6	2.0%	3.3%	8.1%	19.8%	65.6%	70.3%	93.3%
	Vancouver West	\$1,242,400	274.4	-2.0%	-1.8%	2.5%	12.6%	59.1%	82.9%	94.1%
	Whistler	\$999,100	267.2	-4.3%	9.6%	27.8%	23.8%	103.3%	122.7%	113.1%
Apartment	Lower Mainland	\$610,300	266.8	1.6%	4.3%	11.2%	28.6%	73.2%	81.0%	78.7%
	Greater Vancouver	\$655,400	263.4	1.1%	3.1%	9.1%	25.9%	69.0%	78.7%	78.1%
	Burnaby East	\$681,400	258.7	1.9%	-0.2%	12.8%	28.8%	62.4%	80.2%	62.7%
	Burnaby North	\$603,100	257.5	1.5%	4.6%	10.7%	26.7%	72.2%	85.4%	79.2%
	Burnaby South	\$685,200	275.1	1.6%	3.1%	10.9%	26.5%	72.7%	85.6%	90.1%
	Coquitlam	\$502,900	276.0	1.9%	4.3%	13.6%	33.9%	86.2%	98.0%	88.0%
	Ladner	\$436,600	206.9	0.7%	3.2%	9.8%	16.0%	39.1%	44.1%	50.8%
	Maple Ridge	\$282,200	203.8	0.9%	7.5%	21.3%	35.5%	68.7%	46.3%	37.2%
	New Westminster	\$503,300	286.9	1.9%	3.0%	14.2%	31.7%	80.4%	89.7%	88.1%
	North Vancouver	\$560,600	228.2	-1.0%	1.3%	6.1%	22.2%	53.5%	62.4%	60.5%
	Pitt Meadows	\$422,800	249.9	2.1%	7.8%	21.3%	36.1%	69.9%	75.2%	68.3%
	Port Coquitlam	\$441,600	264.1	1.3%	6.6%	14.1%	35.7%	80.4%	92.9%	71.7%
	Port Moody	\$632,800	263.7	1.6%	5.2%	14.1%	29.6%	89.6%	102.8%	88.8%
	Richmond	\$637,200	272.0	4.0%	6.5%	11.3%	31.7%	77.8%	86.3%	88.9%
	Squamish	\$464,900	223.9	3.6%	-0.4%	12.5%	25.4%	82.8%	94.2%	67.6%
	Tsawwassen	\$462,400	195.0	-1.1%	2.4%	8.2%	15.4%	42.8%	44.1%	42.1%
	Vancouver East	\$545,600	301.0	1.0%	1.9%	7.5%	25.4%	73.1%	79.9%	90.7%
	Vancouver West	\$807,100	261.9	-0.5%	1.4%	4.4%	20.2%	61.0%	73.4%	75.8%
	West Vancouver	\$1,171,000	237.2	1.4%	1.5%	0.3%	19.5%	63.4%	65.0%	65.6%
	Whistler	\$507,500	166.4	2.0%	-3.5%	14.2%	26.5%	102.7%	125.5%	25.8%

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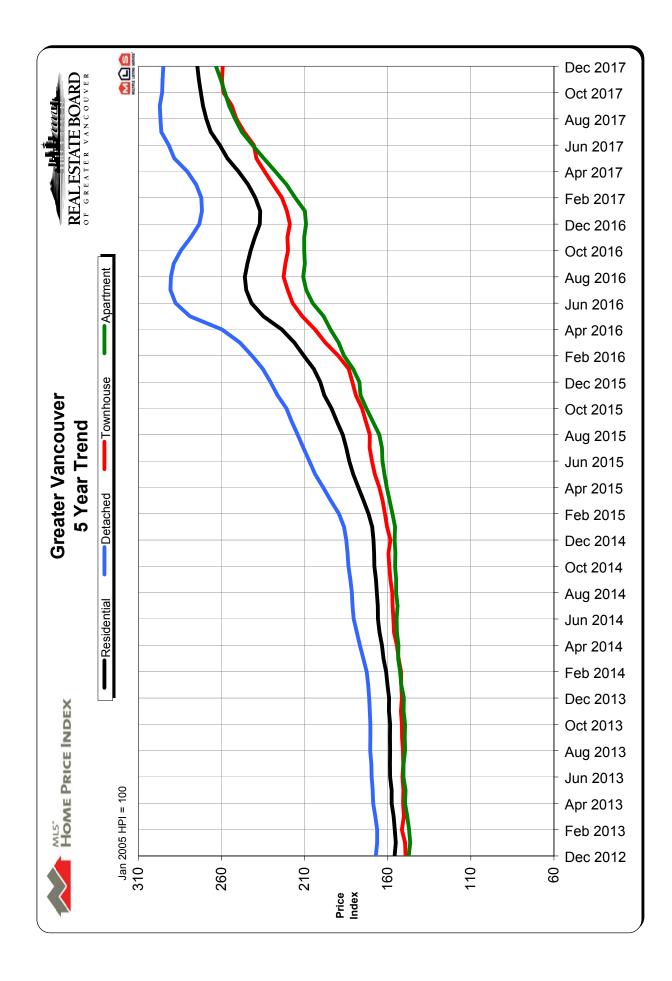
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	Number	. Detached	44	50	26	÷-	82	17	70	20	10	67	14	49	88	36	30	13	617
	of	Attached	45	32	ω	0	40	14	21	17	15	77	18	5	33	26	-	19	371
December	Sales	Apartment	145	79	ъ	0	40	85	78	32	5	141	1	9	116	251	10	18	1,028
2017	Median	Detached	\$1,585,000	\$1,390,400	\$1,002,500	n/a	\$865,000	n/a \$	\$1,707,500	\$948,700	n/a	\$1,688,800	n/a	\$695,000	\$1,650,000	\$3,200,000	\$3,600,000	n/a	
	Selling	Attached	\$795,000	\$749,400	n/a	n/a	\$539,000	n/a	\$965,000	n/a	n/a	\$825,800	n/a	n/a	\$1,190,000	\$1,610,000	n/a	n/a	n/a
	Price	Apartment	\$539,500	\$529,950	n/a	n/a	\$339,000	8	\$622,500	\$439,000	n/a	\$545,000	n/a			\$788,000	n/a	n/a	
	Number	. Detached	76	80	37	6	113	26	76	27	18	74	22	50	94	83	37	19	841
	of	Attached	47	42	7	0	41	13	37	24	16	8	10	6	51	42	7	16	446
November	Sales	Apartment	197	106	9	0	57	128	135	43	39	191	13	7	170	380	13	23	1,508
2017	Median	Detached	\$1,610,000	\$1,298,000	\$1,196,000	n/a	\$895,000	\$1,239,286 \$	\$1,689,000	\$982,000	n/a	\$1,676,190	\$859,500	\$649,900	\$1,527,500	\$3,218,333	\$3,000,000	n/a	
	Selling	Attached	\$745,000	\$740,000	n/a	n/a	\$535,050	n/a \$	\$1,062,500	\$627,500	n/a	\$860,000	n/a	n/a	\$1,069,000	\$1,360,000	n/a	n/a	n/a
	Price	Apartment	\$535,000	\$506,000	n/a	n/a	\$367,500	\$488,250	\$645,000	\$410,000	\$625,000	\$509,500	n/a	n/a	\$585,000	\$780,000	n/a	\$599,000	
	Number	. Detached	42	47	18	4	66	6	48	23	10	59	7	43	63	64	31	7	541
	o ç	Attached	27	18	8	0	34	9	16	10	6	47	12	ю	25	23	e	17	258
December	Sales	Apartment	109	62	10	0	28	68	73	25	22	129	16	4	94	237	10	28	915
2016	Median	Detached	\$1,517,500	\$1,100,000	n/a	n/a	\$712,750	n/a \$	\$1,595,000	\$815,000	n/a	\$1,541,000	n/a	\$509,000	\$1,367,500	\$3,472,500	\$2,960,000	n/a	
	Selling	Attached	\$660,000	n/a	n/a	n/a	\$424,500	n/a	n/a	n/a	n/a	\$777,500	n/a	n/a	\$819,900	\$1,120,000	n/a	n/a	n/a
	Price	Apartment	\$500,900	\$396,500	n/a	n/a	\$240,950	\$382,500	\$559,900	\$334,000	\$425,500	\$465,000	n/a	n/a	\$492,000	\$676,000	n/a	\$271,000	
	Number	. Detached	902	1,051	557	76	1,481	268	1,048	480	213	1,280	283	725	1,394	1,058	509	193	11,518
	o o	Attached	747	517	143	2	671	208	413	312	208	1,181	267	122	482	631	67	311	6,282
Jan	Sales	Apartment	2,385	1,391	185	0	703	1,371	1,283	586	409	2,490	191	112	1,845	4,688	203	351	18,193
Dec. 2017	Median	Detached	\$1,610,000	\$1,275,000	\$1,133,000	\$471,500	\$805,000	\$1,150,000 \$	\$1,723,000	\$940,000	\$1,350,000	\$1,655,000	\$920,000	\$607,500	\$1,572,200	\$3,420,000	\$3,110,000	\$1,749,000	
Vocr to doto	Selling		\$754,500	\$738,000	\$690,000	n/a	\$487,500	\$690,000 \$	\$1,020,000	\$625,000	\$674,500	\$830,000	\$614,500	\$389,488	\$1,020,500	\$1,350,000	\$1,725,000	\$780,000	n/a
וכמו-וח-חמוב	Price	Apartment	\$535,000	\$480,000	\$500,000	n/a	\$326,000	\$465,000	\$615,000	\$378,000	\$545,000	\$506,000	\$410,000	\$369,450	\$550,000	\$758,500	\$1,054,000	\$386,000	
	Number	. Detached	1,150	1,388	614	73	1,915	375	1,242	578	297	1,660	282	952	1,494	1,591	834	210	14,655
	o	Attached	759	541	139	0	767	143	463	330	230	1,043	203	115	441	710	72	373	6,329
Jan	Sales	Apartment	2,586	1,465	199	0	626	1,198	1,300	700	415	2,560	195	116	1,704	5,181	223	491	18,959
Dec. 2016	Median	Detached	\$1,609,000	\$1,220,000	\$1,187,750	\$450,000	\$720,000	\$1,090,000 \$	\$1,636,500	\$861,888	\$1,289,000	\$1,679,000	\$837,500	\$490,000	\$1,520,000	\$3,500,000	\$3,200,000	\$1,360,750	
Vear to date	Selling		\$675,000	\$675,000	\$661,500	n/a	\$405,000		\$875,000		\$595,000	\$738,000	\$542,000	\$303,000	\$890,000	\$1,200,000	\$1,650,000	\$721,000	n/a
ו כמו -וח-חמום		Apartment	\$439,900	\$380,000	\$468,000	n/a	\$239,900	\$360,000	\$478,800	\$289,750	\$440,000	\$415,000	\$339,000	\$285,000	\$445,000	\$646,500	\$820,000	\$309,000	
Note: Median Selling Prices are not reported for areas with less than 20 sales or for the Gulf Islands	elling Priد	ces are no	ot reporte	d for area:	s with les	s than 20 :	sales or f	or the Gul	f Islands										, SAMASE WILLER FULTION

							Σ	<b>ILS</b> <sup>®</sup>		LISTING		GS	ш	acts	S				
REAL ESTATE BC OF GREATER VANC December 2017	ESTATE ESTATE ESTATE ATER VAN 2017 2017	T T T T T	Rurnaby Burnaby	Coquitlam	Delta - South	jing - spuelsi	swobs≙M ∰q\egit	New Westminster	Νοιτh Vancouver	Port Coquitiam	Port Moody/Belcarra	Richmond	4simenp8	Sunshine Coast	Vancouver East	Vancouver West	bnuoS əwoH\19vuoɔnɛV 129W	Dnuce Mhistler/Pemberton	STVLOL
	Number	. Detached	78	28	18	2	53		47	20	ۍ	100	41	40	88	72	35	20	677
-	of Lietinge		41	20	5	0	31	15	20	11	16	99	9	ო	24	23	ę	11	295
December	Lisuida		112	82	9	0	72	54	54	31	13	132	5	9	33	229	10	20	919
2017	Detached % Sales to	Detached	56%	85%	144%	50%	155%	65%	149%	100%	200%	67%	100%	123%	100%	50%	86%	65%	
	Listings	Attached Apartment	110%	160% 96%	160% 83%	n/a n/a	129% 56%	93% 157%	105% 144%	155% 103%	94% 85%	117% 107%	300%	167% 100%	138%	113% 110%	33% 100%	173% 90%	n/a
	Number		158	153	54		147	37	136	47	23	211	27	61	230	149	123	19	1.578
	of	Attached	83	51	15	0	45	11	49	31	18	154	16	ω	85	85	თ	22	682
November	Listings	Apartment	243	114	14	0	52	132	184	43	36	257	20	80	194	490	34	28	1,849
2017	+ 20102 /0	Detached	48%	52%	%69	300%	77%	70%	56%	57%	78%	35%	81%	82%	41%	56%	30%	100%	
	// Jares to Attached Listings	Attached	57%	82%	47%	n/a	91%	118%	76%	77%	89%	55%	63%	113%	%09	49%	78%	73%	n/a
		Apartment	81%	93%	43%	n/a	110%	97%	73%	100%	108%	74%	65%	88%	88%	78%	38%	82%	
	Number		48	32	25	~	43	10	25	10	7	84	12	26	86	65	25	15	514
	of		21	10	7	0	ი	10	ŋ	10	4	47	4	7	19	18	Ð	21	196
December	ristings	Apartment	66	40	8	0	26	42	35	21	16	92	8	4	51	146	24	23	602
2016	% Salec t	Detached	88%	147%	72%	400%	153%	%06	192%	230%	143%	%02	58%	165%	73%	98%	124%	47%	
	Listings	Attached	129%	180%	114%	n/a	378%	%09	178%	100%	225%	100%	300%	150%	132%	128%	60%	81%	n/a
			165%	155%	125%	n/a	108%	162%	209%	119%	138%	140%	200%	100%	184%	162%	42%	122%	
	Number		2,255	2,015	966	116	2,111	464	1,935	696	392	3,045	461	166	2,927	2,734	1,754	278	23,170
2	or Listinas	Attached	1,115	655	169	o ع	759	262	592	383	254	1,721	310	140	816	1,049	137	335	8,702 20 777
Dec 2017		Detached	2,033	2/0/1	770	0	200	1,001	1,044	020	43/	0/0/0	200	CI -	2,243 400/	/000	000	100	22,111
	% Sales to Attached	Attached	40% 67%	%5C	30% 85%	40%	88%	%oc	%+c	03% 81%	04% 82%	42 % 69%	01% 86%	87%	40%	%ec	49%	%eo	n/a
Year-to-date*	Listings	Apartment	82%	83%	81%	n/a	87%	86%	78%	84%	82%	81%	92%	97%	82%	74%	61%	91%	
	Number	. Detached	2,345	2,303	1,136	130	2,592	572	1,991	906	480	3,432	478	1,146	3,147	3,073	1,876	271	25,878
	of	Attached	1,098	713	234	5	838	183	580	454	279	1,483	301	124	655	1,007	104	397	8,455
Jan	Listings	Apartment	3,010	1,734	263	0	702	1,433	1,634	779	512	3,026	282	115	2,097	6,850	327	499	23,263
Dec. 2016	% Salec t	Detached	49%	%09	54%	56%	74%	66%	62%	64%	62%	48%	29%	83%	47%	52%	44%	77%	
Vear-to-date*	Listings	Attached	%69	76%	29%	%0	92%	78%	80%	73%	82%	%02	67%	93%	67%	71%	69%	94%	n/a
		Apartment	86%	84%	76%	n/a	89%	84%	80%	80%	81%	85%	%69	101%	81%	76%	68%	98%	
* Year-to-date listings represent a cumulative total of listings rather than total active listings	istings re	present a	cumulativ	e total of	listings ra	ther than	total activ	e listings.											

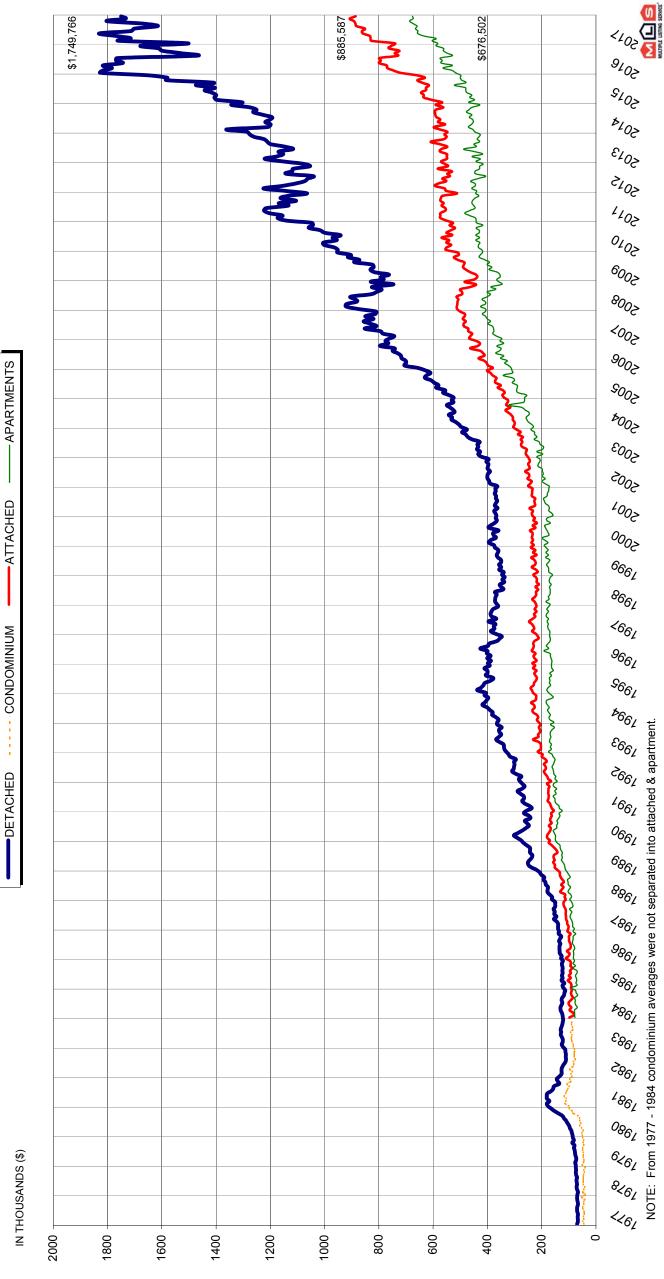


### Listing & Sales Activity Summary



	1 Dec 2016	2 Nov 2017	i <b>ngs</b> 3 Dec 2017	Col. 2 & 3 Percentage Variance	5 Dec 2016	6 Nov 2017	7 Dec 2017	Sales Col. 6 & 7 Percentage Variance	9 Oct 2016 - Dec 2016	10 Oct 2017 - Dec 2017	Col. 9 & 10 Percentage Variance
BURNABY DETACHED ATTACHED APARTMENTS	48 21 66	158 83 243	78 41 112	% -50.6 -50.6 -53.9	42 27 109	76 47 197	44 45 145	% -42.1 -4.3 -26.4	134 115 423	208 162 548	% 55.2 40.9 29.6
COQUITLAM DETACHED ATTACHED APARTMENTS	32 10 40	153 51 114	59 20 82	-61.4 -60.8 -28.1	47 18 62	80 42 106	50 32 79	-37.5 -23.8 -25.5	160 78 246	218 116 301	36.3 48.7 22.4
DELTA DETACHED ATTACHED APARTMENTS	25 7 8	54 15 14	18 5 6	-66.7 -66.7 -57.1	18 8 10	37 7 6	26 8 5	-29.7 14.3 -16.7	74 32 38	109 26 24	47.3 -18.8 -36.8
MAPLE RIDGE/PITT MEADOWS DETACHED ATTACHED APARTMENTS	43 9 26	147 45 52	53 31 72	-63.9 -31.1 38.5	66 34 28	113 41 57	82 40 40	-27.4 -2.4 -29.8	259 126 105	316 131 143	22.0 4.0 36.2
NORTH VANCOUVER DETACHED ATTACHED APARTMENTS	25 9 35	136 49 184	47 20 54	-65.4 -59.2 -70.7	48 16 73	76 37 135	70 21 78	-7.9 -43.2 -42.2	170 74 233	227 100 338	33.5 35.1 45.1
NEW WESTMINSTER DETACHED ATTACHED APARTMENTS	10 10 42	37 11 132	26 15 54	-29.7 36.4 -59.1	9 6 68	26 13 128	17 14 85	-34.6 7.7 -33.6	36 23 227	66 40 329	83.3 73.9 44.9
PORT MOODY/BELCARRA DETACHED ATTACHED APARTMENTS	7 4 16	23 18 36	5 16 13	-78.3 -11.1 -63.9	10 9 22	18 16 39	10 15 11	-44.4 -6.3 -71.8	35 32 75	50 48 86	42.9 50.0 14.7
PORT COQUITLAM DETACHED ATTACHED APARTMENTS	10 10 21	47 31 43	20 11 31	-57.4 -64.5 -27.9	23 10 25	27 24 43	20 17 32	-25.9 -29.2 -25.6	75 49 122	78 62 141	4.0 26.5 15.6
RICHMOND DETACHED ATTACHED APARTMENTS	84 47 92	211 154 257	100 66 132	-52.6 -57.1 -48.6	59 47 129	74 84 191	67 77 141	-9.5 -8.3 -26.2	185 170 431	232 278 534	25.4 63.5 23.9
SUNSHINE COAST DETACHED ATTACHED APARTMENTS	26 2 4	61 8 8	40 3 6	-34.4 -62.5 -25.0	43 3 4	50 9 7	49 5 6	-2.0 -44.4 -14.3	127 19 23	164 24 24	29.1 26.3 4.3
SQUAMISH DETACHED ATTACHED APARTMENTS	12 4 8	27 16 20	14 6 5	-48.1 -62.5 -75.0	7 12 16	22 10 13	14 18 11	-36.4 80.0 -15.4	32 41 38	57 58 41	78.1 41.5 7.9
VANCOUVER EAST DETACHED ATTACHED APARTMENTS	86 19 51	230 85 194	88 24 93	-61.7 -71.8 -52.1	63 25 94	94 51 170	88 33 116	-6.4 -35.3 -31.8	205 80 350	288 124 436	40.5 55.0 24.6
VANCOUVER WEST DETACHED ATTACHED APARTMENTS	65 18 146	149 85 490	72 23 229	-51.7 -72.9 -53.3	64 23 237	83 42 380	36 26 251	-56.6 -38.1 -33.9	210 97 832	227 122 1023	8.1 25.8 23.0
WHISTLER/PEMBERTON DETACHED ATTACHED APARTMENTS	15 21 23	19 22 28	20 11 20	5.3 -50.0 -28.6	7 17 28	19 16 23	13 19 18	-31.6 18.8 -21.7	37 92 116	46 61 69	24.3 -33.7 -40.5
WEST VANCOUVER/HOWE SOUND DETACHED ATTACHED APARTMENTS	25 5 24	123 9 34	35 3 10	-71.5 -66.7 -70.6	31 3 10	37 7 13	30 1 10	-18.9 -85.7 -23.1	79 9 34	96 15 31	21.5 66.7 -8.8
GRAND TOTALS DETACHED ATTACHED APARTMENTS	513 196 602	1575 682 1849	675 295 919	-57.1 -56.7 -50.3	537 258 915	832 446 1508	616 371 1028	-26.0 -16.8 -31.8	1818 1037 3293	2382 1367 4068	31.0 31.8 23.5





NOTE: From 1977 - 1984 condominium averages were not separated into attached & apartment.